

March 16, 2020

{{name}} {{position}} {{company}} {{email}}

Greetings!

Thank you for your interest in sponsoring DrupalCamp Manila 2020! We are excited to promote your company to our ever-growing and diverse community of Drupal developers, site builders, designers, project managers, and others. Your sponsorship is vital to nurturing and strengthening the Drupal community. A strong community equals great Drupal business opportunities.

About DrupalCamp Manila

DrupalCamp Manila is an annual event where all professional Drupal developers, enthusiasts, and students from different schools and universities gather to showcase learning and celebrate interest in Drupal and the Drupal Community. Drupal 9 is scheduled to be released on June 3, 2020. We also want to highlight and celebrate this new milestone for Drupal in the event!

In 2020, DrupalCamp Manila is returning and aims to promote collaboration in the Philippine community. We will gather speakers around the world to talk about how we can benefit from Drupal, and how we can contribute to making Drupal better.

Event Name:	DrupalCamp Manila 2020
Theme:	Fostering Drupal's growth through community contribution
Date:	April 24-26, 2020
Venue:	Virtual Conference Call. Links to be sent a few days before the event. AWS Philippines Office - 21F Arthaland Century Pacific Tower, 5th Avenue corner 30th Street, Bonifacio Global City Taguig City NCR 1630 Philippines
Expected Attendees	300 pax per day

For all other questions or inquiries, please reach out to:

Eladio Abquina

Project Lead - DrupalCamp Manila 2020 el@drupalpilipinas.org.ph +63 9175579109



Sponsorship Packages

WE NEED YOUR SUPPORT!

Camps are nothing without the support of our sponsors. Your contribution will help lower ticket prices for attendees, especially the students. Contributions allow us to facilitate more sessions and provide free food to our attendees.

Your support to DrupalCamp Manila will show the nation and the world that we are united in this endeavor and we will not be stopped from doing great things.

Please let us know the level you would like to pledge to reserve a sponsorship spot. Availability is limited. See a summary of packages below and details for each package in the next pages.

Core Packages	Drupal Contribution Sponsorship	Additional Sponsorship Options
Gold PHP 35,000 USD 700	Individual Sponsors PHP 3,000 USD 60	Trivia Night PHP 10,000 USD 200
Silver PHP 25,000 USD 500	Donors PHP 500 - 1,000 USD 10 - 20	
Bronze PHP 15,000 USD 300		

Build Your Own

Is there something in particular you have in mind? Please drop us an email for custom sponsorship options per your organisation's business goals.

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Core Packages

Benefit	GOLD	SILVER	BRONZE	
Slots available	1	2		
Price (PHP)	PHP 35,000 USD 700	PHP 25,000 USD 700		
Logo Placement	Header Menu Home Page Footer Sponsors Page	Home Page Footer Sponsors Page	Sponsors Page	
Social Media Promotions (including paid ads)	2 posts	1 post		
Attendee list (one time report of names, companies, titles)	Yes			
Trivia Night prizes (Can provide prizes with attribution)	Yes	Yes		
Recognition	Public Thank you during event	Public Thank you during event	Announcement as Sponsor	

Other Sponsorship

Package	Individual Sponsor	Donors	Trivia Night	
Cost	PHP 3,000.00 USD 60	PHP 500 - 1000 USD 10 - 20	PHP 10,000 USD 200	
Website Placement (Logo, Drupal Hero)	Get your picture, full name, Linkedin URL job title and company name mentioned on Thank You Page	Name to be listed in the Thank You Page	Site Sponsors Page Thank You Page Shared Slide on activities	
Recognition	Name mention in conference schedule Publicly thanked on event			



SPONSORSHIP AGREEMENT

Sponsors to Supply

- Name, email and phone number of main contact/s (one of which must be stall holder present at event)
- Logo as an EPS and jpeg
- Company Blurb: 100 words max
- Hyperlink for website

Deadline for sponsor information to be included in printed materials will be April 5, 2020

Sponsor and Sponsorship Agreement

This Sponsor agreement is entered into by and between Drupal Pilipinas Inc. non-profit organization.

Payment & Cancellation

Applicable fees are based on the date that payment is received by Drupal Pilipinas Inc. The sponsor may cancel this agreement by written notice to Drupal Pilipinas Inc.

- Cancellation made 60 days before the event is subject to a 20% cancellation fee.
- Cancellation made 30 days before the event is subject to a 40% cancellation fee.
- Cancellation made 15 days before the event is subject to a 75% cancellation fee.
- No refunds will be granted on cancellation made 7 days before the event

Registration fee waived

Sponsor is entitled to the number of registrations included with their sponsorship. Additional registrations may be purchased at the then current registration cost, space permitting.

Listing of Sponsors in Conference Material

Sponsor will be listed on the Conference Web site and in the printed material distributed at the Conference. Sponsor must supply a brief description, a vector-based file of the Sponsor's logo or wordmark and a URL (Sponsor Content). All Sponsors content must be received by the print deadline (1st of April, 2019) to ensure appearance in printed materials. If Sponsor does not provide Sponsor content prior to that date, it may be listed by name only.

Agreement to Conditions

Sponsor agrees for itself and its employees to abide by these conditions, it being understood and agreed that the sole control of the exhibition space rests with exhibition management.

Amendments

Drupal Pilipinas shall have sole authority to interpret and enforce all rules and regulations contained herein, and to make any amendment thereto and to make such further rules and regulations as shall be necessary for the orderly conduct of the exhibition.

Observance of Laws

Company shall abide by and observe all laws, rules and regulations and ordinances in connection with the conference and this agreement.



About Drupal Pilipinas

Drupal Pilipinas Inc. is a non-profit, SEC-registered entity that promotes, advocates, and teaches the open-source platform Drupal. It was founded for the common good of those who are in the Drupal community and individual Drupal enthusiasts. The organization provides continuous learning and contribution to the community of Drupal Developers locally and internationally. The organization was established back in 2008 and was accredited by the Drupal Association in Portland since 2013. The continuous support of the organization to the Drupal community made Drupal Pilipinas to be widely known to the industry providing jobs and other opportunities to its pool of web developers under the same content management framework, Drupal.

Aside from the support of the organization to the professionals practicing Drupal, Drupal Pilipinas has also been very active in bridging the gap between academe and the industry. School tours like seminars, workshops, and training were conducted with more than a hundred schools all over the Philippines since 2012. This once again was recognized by the international Drupal Organization and was acknowledged through their website last 2013. The enthusiasm and interest of the youth especially students in learning the platform makes Drupal Pilipinas very eager to strive for the benefit of their future career and hopefully part of the country's economic growth. With over a thousand members nationwide, Drupal Pilipinas has been the fastest-growing community in the country.

If you have any questions, feel free to contact one of our organizing committee members.

Eladio "EL" Abquina Project Lead - DrupalCamp Manila 2020 <u>el@drupalpilipinas.org.ph</u> - +63 9175579109

Conforme:

Sponsorship Package to Avail. Put an X mark on the box						
Core: Gold		Trivia Night				
Core: Silver		Individual Sponsor				
Core: Bronze		Donor				
Signature ov	er Printed Name:					
	Company:					
Date:						